## BALANCE SHEET (Consolidated) <br> As at Dec. 31, 2008

| No. | Items | Code | Note | Dec. 31, 2008 | Jan. 01, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2 | 3 |  |  |
| A | SHORT-TERM ASSETS | 100 |  | 3,821,160,281,895 | 3,135,512,550,218 |
| I | Cash \& Cash equivalents | 110 |  | 523,218,287,249 | 399,322,647,501 |
| 1 | Cash | 111 | V. 01 | 253,418,287,249 | 193,322,647,501 |
| 2 | Cash equivalents | 112 |  | 269,800,000,000 | 206,000,000,000 |
| II | Short-term financial investments | 120 | V. 02 | 721,385,999,000 | 266,000,000,000 |
| 1 | Short-term investments | 121 |  | 721,385,999,000 | 266,000,000,000 |
| III | Short-term receivables | 130 |  | 760,679,417,500 | 784,381,315,064 |
| 1 | Trade accounts receivables | 131 |  | 483,410,502,298 | 570,094,149,172 |
| 2 | Prepayment to suppliers | 132 |  | 209,608,644,951 | 217,069,003,458 |
| 5 | Other receivables | 135 | V. 03 | 76,818,848,311 | 4,784,002,625 |
| 6 | Provision for short-term bad receivables | 139 |  | (9,158,578,060) | (7,565,840,191) |
| IV | Inventories | 140 |  | 1,755,711,568,490 | 1,580,078,042,688 |
| 1 | Inventories | 141 | V. 04 | 1,940,753,231,298 | 1,581,360,954,945 |
| 2 | Provision for devaluation of inventories | 149 |  | (185,041,662,808) | (1,282,912,257) |
| V | Other short-term assets | 150 |  | 60,165,009,656 | 105,730,544,965 |
| 1 | Short-term prepaid expenses | 151 |  | 6,375,988,416 | 9,230,945,908 |
| 2 | VAT deductible | 152 |  | 34,772,282,969 | 29,846,066,478 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 3,362,467,993 | 4,232,952 |
| 4 | Other short-term assets | 158 |  | 15,654,270,278 | 66,649,299,627 |
| B | LONG-TERM ASSETS | 200 |  | 1,793,015,941,860 | 1,621,282,269,054 |
| I | Long-term receivables | 210 |  | 26,550,103,000 | 239,429,372,500 |
| 4 | Other long-term receivables | 218 | V. 07 | 26,550,103,000 | 239,429,372,500 |
| II | Fixed assets | 220 |  | 1,264,664,767,916 | 950,048,782,543 |
| 1 | Tangible fixed assets | 221 | V. 08 | 876,690,550,744 | 866,051,056,425 |
|  | - Historical cost | 222 |  | 1,436,821,120,979 | 1,256,775,162,733 |
|  | - Accumulated depreciation | 223 |  | (560,130,570,235) | (390,724,106,308) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 12,691,678,733 | 14,959,391,455 |
|  | - Historical cost | 225 |  | 16,488,423,548 | 19,396,289,198 |
|  | - Accumulated depreciation | 226 |  | (3,796,744,815) | (4,436,897,743) |
| 3 | Intangible fixed assets | 227 | V. 10 | 267,282,811,271 | 40,827,966,713 |
|  | - Historical cost | 228 |  | 273,800,679,829 | 44,522,327,623 |
|  | - Accumulated depreciation | 229 |  | (6,517,868,558) | (3,694,360,910) |
| 4 | Construction in progress | 230 | V. 11 | 107,999,727,168 | 28,210,367,950 |
| III | Property Investment | 240 | V12 | 18,330,500,676 | 7,206,963,211 |
|  | - Historical cost | 241 |  | 23,370,512,967 | 9,429,464,991 |
|  | - Accumulated depreciation | 242 |  | (5,040,012,291) | (2,222,501,780) |
| IV | Long-term financial investments | 250 |  | 381,380,186,542 | 392,259,430,415 |
| 2 | Investment in associate or joint venture companies | 252 |  | 381,360,186,542 | 192,239,430,415 |
| 3 | Other long-term investments | 258 | V. 13 | 20,000,000 | 200,020,000,000 |
| VI | Other long-term assets | 270 |  | 102,090,383,725 | 32,337,720,385 |
| 1 | Long-term prepaid expenses | 271 | V. 14 | 86,387,033,407 | 18,993,576,693 |
| 2 | Deferred income tax assets | 272 | V. 21 | 15,569,274,998 | 13,300,799,372 |
| 3 | Others | 273 |  | 134,075,320 | 43,344,320 |
|  | TOTAL ASSETS | 270 |  | 5,614,176,223,755 | 4,756,794,819,272 |
| A | LIABILITIES | 300 |  | 1,272,283,167,254 | 1,533,364,217,971 |


| I | Short-term liabilities | 310 |  | 1,243,981,492,528 | 1,268,386,837,443 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Short-term borrowing | 311 | V. 15 | 588,833,695,206 | 653,132,655,452 |
| 2 | Trade accounts payable | 312 |  | 262,283,106,422 | 328,712,116,589 |
| 3 | Advances from customers | 313 |  | 225,479,003,511 | 75,210,770,196 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 80,262,511,494 | 113,937,336,138 |
| 5 | Payable to employees | 315 |  | 18,242,935,647 | 14,744,808,426 |
| 6 | Payable expenses | 316 | V. 17 | 28,015,647,416 | 13,722,667,471 |
| 9 | Other short-term payables | 319 | V. 18 | 40,864,592,832 | 68,926,483,171 |
| II | Long-term liabilities | 330 |  | 28,301,674,726 | 264,977,380,528 |
| 3 | Other long-term payables | 333 |  | 2,264,602,362 | 201,620,976,102 |
| 4 | Long-term borrowing | 334 | V. 20 | 6,035,190,854 | 47,236,656,595 |
| 5 | Deferred income tax | 335 | V. 21 | 1,239,102,925 | 0 |
| 6 | Provision for unemployment benefit | 336 |  | 18,762,778,585 | 16,119,747,831 |
| B | OWNER'S EQUITY | 400 |  | 4,108,685,440,123 | 3,142,550,739,733 |
| I | Capital sources and funds | 410 | V. 22 | 4,063,415,570,423 | 3,121,496,225,838 |
| 1 | Paid-in capital | 411 |  | 1,963,639,980,000 | 1,320,000,000,000 |
| 2 | Share premiums | 412 |  | 1,620,900,010,000 | 1,315,000,000,000 |
| 3 | Other capital of owner | 413 |  | 0 | 0 |
| 4 | Treasury stock | 414 |  | 0 | 0 |
| 5 | Assets revaluation difference | 415 |  | 0 | 0 |
| 6 | Foreign exchange difference | 416 |  | $(1,348,485,856)$ | 2,553,408,756 |
| 7 | Investment and development fund | 417 |  | 0 | 0 |
| 8 | Financial reserve fund | 418 |  | 76,011,921,147 | 34,196,465,655 |
| 9 | Other fund belong to owner's equity | 419 |  | 0 |  |
| 10 | Retained after-tax profit | 420 |  | 404,212,145,132 | 449,746,351,427 |
| 11 | Capital for construction work | 421 |  | 0 | 0 |
| II | Budget sources | 430 |  | 45,269,869,700 | 21,054,513,895 |
| 1 | Bonus and welfare funds | 431 |  | 45,269,869,700 | 21,054,513,895 |
| C | Minority interest | 500 |  | 233,207,616,378 | 80,879,861,568 |
| 1 | Investment of minority interest |  |  | 228,990,000,000 | 79,000,000,000 |
| 2 | Benefits of minority interest |  |  | 4,217,616,378 | 1,879,861,568 |
|  | TOTAL RESOURCES | 440 |  | 5,614,176,223,755 | 4,756,794,819,272 |

## INCOME STATEMENT (Consolidated)

Quarter 4/2008

| Items | Code | Note | Quarter 4 |  | Accumulation from Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 | 2008 | 2007 |
| 1. Sales | 01 | VI. 25 | 1,856,335,074,307 | 1,853,032,195,589 | 8,495,858,556,080 | 5,733,717,351,247 |
| 2. Deductions | 02 | VI. 26 | 43,141,772,587 | 29,519,156,809 | 140,811,008,962 | 90,782,853,734 |
| 3. Net sales and services ( $10=01-02$ ) | 10 | VI. 27 | 1,813,193,301,720 | 1,823,513,038,780 | 8,355,047,547,118 | 5,642,934,497,513 |
| 4. Cost of goods sold | 11 | VI. 28 | 2,005,447,635,941 | 1,497,012,551,034 | 7,103,979,936,913 | 4,676,412,401,178 |
| 5. Gross profit (20 = 10-11) | 20 |  | (192,254,334,221) | 326,500,487,746 | 1,251,067,610,205 | 966,522,096,335 |
| 6. Financial income | 21 | VI. 29 | 62,794,905,993 | 16,064,793,680 | 156,909,744,582 | 25,886,619,517 |
| 7. Financial expenses | 22 | VI. 30 | 40,662,979,641 | 9,173,617,825 | 178,426,449,187 | 45,263,940,647 |
| - Include: Interest expenses | 23 |  | 16,483,036,927 | 6,785,308,044 | 77,056,782,122 | 39,573,467,881 |
| Loss of selling foreign currency |  |  | 0 | 0 | 0 | 0 |
| 8. Selling expenses | 24 |  | 35,168,855,050 | 33,686,665,018 | 102,547,214,041 | 89,005,679,048 |
| 9. General \& administrative expenses | 25 |  | 40,803,423,286 | 35,956,691,290 | 137,218,412,301 | 106,717,971,926 |
| 10. Net operating profit $\{30=20+(21-22)-(24+$ 25) \} | 30 |  | (246,094,686,206) | 263,748,307,293 | 989,785,279,258 | 751,421,124,231 |
| 11. Other income | 31 |  | 17,064,456,800 | 2,342,850,867 | 35,014,547,302 | 30,417,104,853 |
| 12. Other expenses | 32 |  | 13,753,978,184 | (2,244,946,137) | 17,170,120,453 | 23,790,764,765 |
| 13. Other profit (40 = 31-32) | 40 |  | 3,310,478,616 | 4,587,797,004 | 17,844,426,849 | 6,626,340,088 |
| 14. Profit or loss in joint venture | 50 |  | (1,751,410,873) | 1,378,132,059 | 5,620,756,127 | 1,378,132,059 |
| 15. Profit before tax ( $60=30+40+50$ ) | 60 |  | $(244,535,618,463)$ | 269,714,236,356 | 1,013,250,462,234 | 759,425,596,378 |
| 16. Current corporate income tax expenses | 61 | VI. 31 | (16,328,481,503) | 44,976,612,210 | 163,174,776,717 | 122,238,902,371 |
| 16. Deferred corporate income tax expenses | 62 | VI. 32 | 3,679,818,952 | (6,015,136,589) | (1,602,253,992) | (6,786,933,085) |
| 17. Profit after tax (70 = 60-61-62) | 70 |  | (231,886,955,912) | 230,752,760,734 | 851,677,939,508 | 643,973,627,092 |
| 17. Benefits of minority interest |  |  | 765,735,967 | 567,686,838 | 4,226,318,121 | 1,879,861,568 |
| 17. Profit after tax of shareholders of the parent company |  |  | (232,652,691,879) | 230,185,073,897 | 847,451,621,387 | 642,093,765,524 |
| 18. EPS (VND/share) |  |  |  |  |  |  |

## CASH FLOWS STATEMENT <br> Quarter 4/2008 (Indirect method)

| Items | Code | Note | Accumulation from Jan. 01 to Dec. 31 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2008 | 2007 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Profit before tax | 1 |  | 1013250462233 | 759425596378 |
| 2. Adjustment in accounts |  |  |  |  |
| Fixed assets depreciation | 2 |  | 178455576767 | 116,292,172,374 |
| Provisions | 3 |  | 186046561920 | 11,969,492,332 |
| Unrealized foreign exchange difference loss/gain | 4 |  | 7813868693 | 2,071,337,094 |
| Loss/gain from investments | 5 |  | -136386880 942 | -23,527,473,332 |
| Interest expenses | 6 |  | 77056782122 | 39,573,467,881 |
| 3. Operating profit before the changes of current capital | 8 |  | 1326236370793 | 905804592727 |
| Changes in accounts receivable | 9 |  | -9374 544137 | -469,580,867,506 |
| Changes in inventories | 10 |  | -361 326267436 | -729,220,501,786 |
| Changes in trade payables | 11 |  | 221118973113 | 176694154917 |
| Changes in prepaid expenses | 12 |  | -64 419120106 | 3,439,348,318 |
| Paid interest | 13 |  | -98824 607482 | -38,212,854,706 |
| Paid corporate income tax | 14 |  | -211436 354864 | -60,926,209,603 |
| Other receivables | 15 |  | 421621512517 | 36,079,118,384 |
| Other payables | 16 |  | -407 059770964 | -127,500,997,857 |
| Net cash provided by (used in) operating activities | 20 |  | 816536191435 | -303 424217112 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | -512340 100055 | $-179,139,948,481$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 5079469764 | 71,084,015,441 |
| 3. Cash paid for lending or purchasing debt tools of other companies | 23 |  | -4 016801885287 | -289020 000000 |
| 4. Withdrawal of lending or resaling debt tools of other companies | 24 |  | 3700591106287 | 23,050,000,000 |
| 5. Cash paid for contributing capital to other companies | 25 |  | -183500 000000 | -935,400,000,000 |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 120959812207 | 14,350,920,590 |
| Net cash used in investing activities | 30 |  | - 886011597084 | -1295075012 450 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 678750000000 | 2,410,000,000,000 |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 3956561352205 | 2,262,274,969,180 |
| 4. Cash paid to principal debt | 34 |  | -4 031296640230 | -2,517,930,116,952 |
| 5. Cash paid to financial lease debt | 35 |  | -8233334 333 | -15,757,513,956 |
| 6. Dividend, profit paid for owners | 36 |  | -402667 322625 | -218,973,740,730 |
| Net cash (used in) provided by financing activities | 40 |  | 193114055017 | 1919613597542 |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 123638649368 | 321114367980 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 399322647501 | 78,451,541,560 |
| Influence of foreign exchange fluctuation | 61 |  | 256990380 | -243,262,039 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = $\mathbf{5 0 + 6 0 + 6 1 ) ~}$ | 70 |  | 523218287249 | 399322647501 |

